

# Digital Ship Events planner

# 2012



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## EXHIBITION PLANNING GUIDE

Digital Ship conferences are where people in the maritime industry with interest in digital technologies meet.

Our events cover the latest developments in satellite communications, software technology, navigation tools and electronics, to help keep shipping companies running more safely, efficiently, and with maximum comfort for the crew.

If you sell or market digital products and services to the maritime industry, we offer an unrivalled opportunity to meet potential customers around the world, and demonstrate to them what you can do.

We run events every year in Limassol (Cyprus), Bergen (Norway), Hamburg (Germany), Athens (Greece) and Singapore – with two new events starting in Autumn 2011 in Busan (South Korea) and Istanbul (Turkey).

Our events include keynote speeches from senior shipping company technical and IT managers; presentations of the latest technology; training sessions, and an exhibition. Most of our events run for 2 days with a dinner on the first night.

We invite employees of shipping companies to attend most of our events free of charge to maximise the appeal of the event to them.

Each event has a large exhibition room adjacent to the conference room, and all coffee breaks, lunches and cocktail receptions are held in the exhibition room - bringing your customers closer to your stand.

Our events are small enough to retain a sense of intimacy but large enough to make the exhibiting well worthwhile. We have typical attendees of 160 to 270 people, of which 40-50 per cent are shipping company employees.

For the most up to date information on each conference, please go to the *Digital Ship* website, and from links on the front page you can see the latest agenda for forthcoming events, a plan of exhibition stands and sponsorship opportunities showing which are available.

For a single, pre-agreed price (no added extras) our exhibition package includes:

- Exhibition stand (either shell scheme or drapes) in the event lunch / coffee break area
- 2 chairs and 1 table
- Electricity and lighting
- 3 delegate tickets for stand personnel (including full access to the conference, evening dinner and all meals) (Usual delegate fee around €600 per person)
- Company logo on the event website
- Company logo on a banner sign at the event entrance
- Logo and outline of your company in the event program
- Discounted delegate tickets for business partners

Further information about the individual events is provided on the following pages. The price of each stand varies according to location of the event, location of the stand on the floorplan, time of booking and demand. Please contact us to discuss available options further.

**To discuss available positions and rates, and sponsorship opportunities, contact Ria Kontogeorgou, exhibition manager, Digital Ship Ltd**  
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# Calendar

## Autumn 2011 to Dec 2012

***Digital Ship Hamburg***  
1 - 2 February 2012  
Magnushall

***Digital Ship Scandinavia***  
28 - 29 February 2012  
Scandic Hotel Bergen City

***Digital Ship Cyprus***  
28 - 29 March 2012  
St Raphael Hotel & Resort

***Digital Ship Singapore***  
10-11 October 2012  
Suntec Convention Centre

***Digital Ship Korea***  
30-31 October 2012  
BEXCO, Busan (at Kormarine)

***Digital Ship Athens***  
28-29 November 2012  
Metropolitan Hotel

## HAMBURG: 1 - 2 FEBRUARY 2012, MAGNUSHALL

Digital Ship Hamburg reaches the great German shipowning community, well known not only for container ship operations but also in every sector of the shipping industry. One of our most well attended events, you can see new technologies put under traditional German scrutiny.

### *Companies attending DS Hamburg 2011*

Ahrenkiel Shipmanagement, Alpha Shipmanagement, Aug. Bolten, Beluga Fleet Management, Bernhard Schulte, Blohm + Voss Shipyards, BREMER SCHIFFSMELDEDIENST, Briese Schifffahrts, Chemikalien Seetransport, Columbia Shipmanagement, d'Amico Società di Navigazione, E.R. Schifffahrt, Emdor Schlepp-Betrieb, Fairplay Towage, GBA Ships, German Tanker Shipping, Hamburg Sud, Hammonia Reederei, Hanjin Shipping, Co., LTD, Hansa Shipping, Harren & Partner Ship Management, Hellepont Ship Management, Johann M.K. Blumenthal, John T. Essberger, Köpping Reederei, Maersk Supply Service, Maersk Tankers, Marlow Navigation, Monjasa, MPC Münchmeyer Petersen Steamship, Norddeutsche Reederei H. Schuldt, Nordic Hamburg Shipmanagement, Nordic Tankers, NSC Schifffahrtsges, Offen Tankers, Orion Bulklers, Peter Döhle, Pronav Ship Management, Reederei Blue Star, Reederei F.Laeisz, Reederei Harmstorf, Reederei NSB, Reederei Stefan Patjens, Reederei Wiczorek, RHL Reederei Hamburger Lloyd, Rickmers Holding, Schokland coaster, Seaarland Shipmanagement, Unterweser Reederei, Vega Reederei, Wessels Reederei.



## SCANDINAVIA: 28 - 29 FEBRUARY 2012, SCANDIC HOTEL BERGEN CITY

Digital Ship Bergen reaches one of Scandinavia's largest shipowning communities, involved in both deep sea operations and offshore. Scandinavians are often the first shipping companies to try out new satcom and software technology.

### *Companies attending Digital Ship Bergen 2011:*

A/S J.L.Mowinckels Rederi, Bergen Oilfield Services AS, Canadian Coast Guard, DeepOcean AS, DOF Management AS, Falck Nutec Bergen, Farstad Shipping ASA, Gearbulk Norway AS, Green Reefers, Grieg Shipping Group AS, Høegh Fleet Services AS, Jo Tankers, K.G.Jebsen Skipsrederi A/S, Kristian Gerhard Jebsen Skipsrederi / Gearbulk, Misje Rederi AS, Mowinckel Ship Management, NDLO, Northern Marine Management Limited, Norwegian Defence Logistic Organisation, Odfjell Management AS, OSM Ship Management AS, Petroleum Geo-Services, Rederei Stenersen, Seatrans, Stiftelsen Seilskipet Statsraad Lehmkuhl, Torm A/S, Utkilen AS, Wallem Shipmanagement Norway AS, Westfal-Larsen Management, Wilhelmsen Ship Management, Wilon Management AS, Wilson Ship Management



## CYPRUS: 28 - 29 MARCH 2012, ST RAPHAEL HOTEL & RESORT

Digital Ship Cyprus, organised jointly with Cyprus Shipping Chamber, has been held every year since 2004. Cyprus is one of the largest centres for third party shipmanagement and a leader in the use of IT.

### *Companies attending DS Cyprus 2011*

Admibros Shipmanagement Co. Ltd, Bernhard Schulte Shipmanagement (Cyprus) Ltd., Chemikalien Seetransport, Columbia Shipmanagement, Cyprus Minister of Communications and Works, Cyprus Shipping Chamber, Dobson Fleet Management Ltd, EPSCO (Cyprus) Ltd., EXMAR Shipmanagement nv, Gourdomichalis Maritime Greece, InterManager KPI Working Group, Internaut Shipping Ltd., Intership Navigation Co.Ltd, Island Oil (Holdings) Ltd, Kotani Shipmanagement Ltd, Lemissoler Shipmanagement, Lotus Shipping Company LTD, Maestro Ship Management, Marlow Navigation, Mastermind Shipmanagement Ltd, Medstar Shipmanagement Ltd, Navigation Maritime Bulgare, Petronav Ship Management Ltd., Reederei "NORD" Klaus E. Oldendorff Ltd., Reederei Austria Eberhard Koch (Cyprus) Ltd, SCF Unicom Management Services, Seatankers Management Co. Ltd, Unicom Management company, Uniteam Marine Limited, V-Ships Limited.



## SINGAPORE: 10 - 11 OCTOBER 2012, SUNTEC CONVENTION CENTRE

Digital Ship Singapore reaches the enormous shipowning communities of Singapore, Hong Kong, the Philippines and China, always quick to see the potential of new digital technology.

### *Companies attending Digital Ship Singapore 2010*

AET Tankers Pte Ltd, Alfa Ship Managers Singapore, Anglo Eastern Shipmanagement Singapore Pte Ltd, APL, B+H Equimar Singapore, Bangladesh Shipping Company, Bourbon Offshore Asia Pte Ltd, Bumi Armada, BW Maritime Pte Ltd, Chevron Shipping, Clipper Marine Services (India) Pvt. Ltd., EMS Ship Management, Epic Ship Management Pte. Ltd, Excim Shipping Sdn Bhd, Executive Ship Management Pte Ltd, Singapore, Exmar Singapore Pte Ltd, Gemadept (S) Pte Ltd, Goodwood Ship Management, Hong Lam Marine Pte Ltd, IMC Corp Pte Ltd, Ishima Pte Ltd, J.B. Uglund Shipping Singapore Pte Ltd, Maersk Tankers, Maldives National Shipping Agencies (S) Pte Ltd, Masterbulk Pte Ltd, MISC Berhad, MSI Ship Management Pte Ltd, Neptune Orient Lines Limited, Nissho Odyssey Ship Management Pte Ltd, NYK Shipmanagement Pte Ltd, Orient Marine Company, Orion Marine Concepts, Pacific International Lines Pte.,Ltd, PT. Samudera Indonesia Ship Management, Satsuma Shipping Pte Ltd, SeaChange Maritime (S) Pte. Ltd, Sibamar Ship Management Pte Ltd, Sinanju Tanker Pte Ltd, T&T Bisso Salvage Asia, Tanker Pacific Management (Singapore) Pte Ltd, The China Navigation Co Pte Ltd, Thome Ship Management, Torm Singapore Ltd, Unidive Marine Services Pte Ltd, Uniships Pte Ltd, Unix Line Pte Ltd, V.Ships, Vroon B.V, Holland, Wallem Shipmanagement, West Asia Maritime Ltd., Wilhelmsen Ship Management Sdn. Bhd



## KOREA: 28 OCTOBER 2011, BUSAN (AT KORMARINE) / OCTOBER 30-31, 2012

After the success of our inaugural Digital Ship Korea in 2011, we will be returning to BEXCO for 2012 to be held in Busan, Korea, one of the world's largest shipbuilding and ship operating centres. Speakers from Wallem, Hanjin Shipmanagement, Haeyoung Maritime Services, Hyundai Heavy Industries, DSME, and IMO.



## ATHENS: 22 - 23 NOVEMBER 2011 METROPOLITAN HOTEL / 27-29 NOVEMBER 2012

Digital Ship Athens is the original Digital Ship conference, held every year since 2003. You probably don't need us to remind you that Athens is one of world's largest centres for ship operations, and many vessels are both owned and managed by the same company.

### *Companies attending Digital Ship Athens 2010*

Access Shipping LTD, Adriaki Shipping Co.Ltd, Alison Management Corp, Allied Express Shipping Ltd, Allied Maritime Inc., Allseas Marine, Almi Tankers, AM Nomikos, TWMA S.A, Ancora Investment Trust, Inc., Angelakos (Hellas SA), Athenian Sea Carriers, Avin International, Beluga Group, Byzantine Maritime Corp, Cardiff Marine Inc., Carras Hellas SA, Cavodoro Shipping Corp, Centrofin Management Inc, Ceres LNG Services, Chartworld Shipping Corp., Costamare, Danaos Shipping Co Ltd, Dynacom Tankers Management, Eleston Corporation, Entrust Maritime CO LTD, Euronav, Fairsky Shipping and Trading S.A, Firodi Shipping LTD, Franco Compania, Naviera S.A., Freeseas INC., G Bros Maritime S.A, Genoa Maritime S.A, Gouladris Brothers (Hellas)LTD, Gulf Marine Management S.A., Halcousis Z&G .Co.LTD, Harbor Shipping & Trading S.A., Hellenic Carriers LTD, Hellespont Steamship CORP., Ionia Management, JL Shipping, Kassian Navigation Agency LTD, Konkar Shipping Agencies S.A., Liquimar Tankers Management Inc, Livanos S. Hellas Naftiliaki, Maran Tankers Management Inc, Marine Management Services, Meadway Shipping & Trading Inc., Minerva Marine, Navegadora Transpacifica S.A, Navios Shipmanagement Inc., Neptune Lines, Newlead Bulkers S.A., Odyssey Carriers, Olympic Gulf Tankers, Olympic Shipping and Management, Orion Marine Concepts, Orpheus Marine Transport CORP., Pegasus Maritime Enterprises, Prime Marine Corp., Ranger Marine S.A, Roussos Bros Shipping Company, Roxana Shipping S.A, Samartzis J.P. Maritime Enterprises, Samos Steamship Co, Sea Pioneer Shipping Corporation, Teo Shipping Corporation, Tide Line Inc, Tomasos Brothers Inc, Top Ship INC., Tri-Marine Shipping CO, Vamvaship Maritime S.A, Vergos Marine Management S.A

